

## Message Text

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ACTION EB-07

INFO OCT-01 NEA-10 ISO-00 /018 W  
----- 026190

P R 131046Z NOV 75  
FM AMEMBASSY JIDDA  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 2873

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FOR CAGNE

E.O. 11652: N/A  
TAGS: BEXP, SA  
SUBJECT: PROPOSED BUILDDEX '76; SAUDI FAIR ORGANIZATION AND COE STATUS

REFS: A. JIDDA 6395; B. JIDDA 6575

1. INCREDULOUS ABDUL MAJEED HAS WRITTEN FOURTH INVITATION FOR U.S. TO PARTICIPATE HIS FAIR MARCH 15-29, 1976, DESPITE FOUR FOR FIVE PREVIOUS DCLINATIONS. COPY OF LETTER SENT TO WILLIAM VITOUS, OIM.
  2. ORGANIZER CALLED NOVEMBER 4 TO EXPLAIN THAT HE HAD TO TELL FRENCH, DUTCH AND GERMANS THAT WE WERE NOT, REPEAT NOT, PARTICIPATING (BECAUSE THEY BELIEVED WE WERE). THIS DESPITE EARLIER INFO FROM LOCAL COMMERCIAL ATTACHES THAT HE HAD CLAIMED THE OPPOSITE OF THIS. HE NOW ASKS US TO JOIN WITH AT LEAST INFO BOOTH PERHAPS TO COVER HIS ALLEGED CLAIMS.
  3. HIS LETTER INCLUDES LIST OF HOTELS AND DAILY CHARGES. THESE ALL WRONG. RATES HAVE DOUBLED IN ALL AND IN SOME HAVE TRIPLED.
  4. COE: EMBASSY OFFICER HAS DISCUSSED CORPS OF ENGINEERS COOPERATION IN RIYADH. COLONEL NEAL HAS CIRCULATED OUR LETTER OF UNDERSTANDING (COPY MAILED TO DEPUTY DIRECTOR
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MCCAULEY IN OCTOBER) FOR COORDINATION. WE HAVE REQUESTED

AMENDMENTS IN WRITING BUT UNDERSTAND THAT COE IS PREPARED ASSIST ON FOLLOWING BASIS: BUILDINGS TO BE ERECTED BY EXHIBITOR OR COMMERCE WILL BE PURCHASED BY COE AT 15-25 PERCENT DISCOUNT IN LIEU OF RENT-FREE SPACE. COE HAS PROMISED RETURN SIGNED LETTER OF UNDERSTANDING THIS WEEK. THEY DOUBT THAT PROJECT CAN BE COMPLETED BY APRIL BUT AGREED WITH EMBASSY LIAISON OFFICER THAT EXHIBIT CAN BE HELD UP TO EARLY JUNE IN RIYADH, BUT THAT DECISION MUST BE MADE SOONEST. ALSO WILL DEMAND APPROVAL ALL CONSTRUCTION PLANS.

5. WE HAVE HEARD FROM VARIOUS BUSINESS VISITORS THAT COMMERCE HAS SET CLOSING DATE FOR APPLICATIONS IN DECEMBER 1975. ALL APPLICATION KITS GIVEN OUT HERE BUT FOLLOWING FIRMS HAVE STATED THEY MOST INTERESTED IN PARTICIPATING:

A. DANIEL F. TULLY ASSOCIATES, INC.  
THIN SHELL BUILDING SYSTEMS, PARABOLOID ROOFS.  
TEL: 617-665-7853

B. VICTAULIC CO. OF AMERICA - BUILDING COMPONENTS.  
TEL: 202-752-0600

C. GENERAL ELECTRIC SUPPLY CO. - BUILDING HARDWARE.  
TEL: 203-334-1012

D. GUY JOHNSON - MODULAR MULTI-STORY BUILDINGS.  
2300 CANOSA AVENUE, LAS VEGAS, NEVADA 89104

E. BURAN EQUIPMENT CO. - HEAVY CONSTRUCTION EQUIPMENT.  
TEL: 415-562-9210

F. MERLIN BARTH ARCHITECT, INC. (HOMES)  
TEL: 714-996-0371

G. KENNETH A. DEGNETTO  
FOSTER WHEELER CORP., 110 SOUTH ORANGE AVE.  
LIVINGSTON, N.J., 07039

H. MORRISON KNUDSEN CO. - L.N. SPENCER  
TEL: 208-345-5000  
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I. B. PETER ROHMAN - OWENS CORNING FIBERGLAS  
TEL: 419-259-2186

J. GLOBAL STRUCTURES, LTD. - PREFAB HOUSING  
TEL: 206-682-9990

K. JOHN L. KIDDE - WALTER KIDDE & CO. INC.

TEL: 201-777-6500

L. DRAVO CORP. - HEAVY CONSTRUCTION  
TEL: 412-771-1200

M. TUFTCO INTERNATIONAL, INC. - FLOOR COVERINGS  
JOHN MOUSOURAKIS TEL: 615-698-8601

N. JOHN F. WARWAR - FREDERIC HARRIS, INC.  
CONSULTING ENGINEERS TEL: 212-986-2700

6. WE HAVE PERMISSION HOLD FAIR IN RIYADH OF JIDDA FROM  
MINISTRY OF COMMERCE AND HAVE SENT NOTE REQUESTING OPEN OPTIONS  
BOTH PLACES AS DISCUSSED WITH NEW MINISTER OF COMMERCE.

7. INCIDENTALLY, POST HAS NO RECORD OF REPLY TO ITS UN-  
CLASSIFIED TELEGRAM NO. 6395 DATED SEPTEMBER 17, 1975.  
WOULD APPRECIATE STATUS. EMBASSY MESSAGE RE FAIR WILL BE  
SENT SEPARATELY.

8. FURTHER RECOMMENDATIONS AS TO SITE/TIMING WILL FOLLOW SHORTLY UPON  
COMPLETION OF ASSESSMENTS.  
AKINS

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 13 NOV 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** woolflhd  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975JIDDA07598  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 JIDDA 6395, 75 JIDDA 6575  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** woolflhd  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 20 AUG 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <20 AUG 2003 by KelleyW0>; APPROVED <29 DEC 2003 by woolflhd>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROPOSED BUILDEX '76; SAUDI FAIR ORGANIZATION AND COE STATUS  
**TAGS:** BEXP, SA  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006